

Introducing

Eclipse Resource Guide

2005 Edition - Vol. 1, No. 1

**Reach Eclipse buyers in a new way—
at just pennies per prospect!**

FTP is pleased to announce the ***Eclipse Resource Guide***.

For this inaugural edition, 120,000 of this handy guide will reach Eclipse buyers through printed and electronic distribution. This unprecedented guide will provide both product listings and special opportunities for high-impact advertising.

The ***Eclipse Resource Guide*** targets proven buyers in a cost-effective way. Reach a focused audience of professional developers looking for third-party tools—your message will be seen again and again when these development buyers refer to the Resource Guide to evaluate tools as new projects emerge and needs change.



**Reserve your space
TODAY!**

Two sure-fire ways to reach new customers:

- **Full Page, Four Color Advertisements**—For MAXIMUM presence with minimum investment
- **FREE Product Listings**—
Hurry – space is limited. **Deadline is April 22 to submit**

Ad Reservations Due May 2*

Contact [Chris Kourtoglou](mailto:ckourtoglou@fawcette.com)
ckourtoglou@fawcette.com
650-378-7155

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We'll do the design, layout, typesetting, color, and film work. Just send an electronic file of your text, image and company logo—we'll handle the rest.

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1st Page \$3,500 Net Discount	2nd Page \$2,800 Net 20%	Additional Pages \$2,450 Net 30%	Premium Positioning 25% Premium for Covers and/or Special Positioning
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**Eclipse Foundation Members
Get Additional 10% Discount**

Contact [Chris Kourtoglou](#)

E-mail: ckourtoglou@fawcette.com • Phone: 650-378-7155

Free Product Listings

The **Eclipse Resource Guide** is your opportunity for FREE exposure. All listings (subject to edit) may be considered for inclusion in the printed resource guide. Full product listings are available online at <http://www.ftponline.com/products>

To have your product(s) considered for inclusion, submit your product descriptions using the AUTOMATED LINK: <http://www.ftponline.com/products/>

Please include the following:

Company Name	Product Type (i.e. Component, Training, Books, etc.)
Phone	Product Name
Company URL	Product Description
E-Mail	Contact Info

Please visit this FAQ page if you have questions about the product submission process:
<http://www.ftponline.com/products/faq.asp>

*Note - Please send information related to Eclipse products only. Unrelated products will not be included. Limit descriptions to product features, avoid "marketing hype." Product descriptions will be edited for grammar and length. If company name and products are already listed, please verify updates carefully.



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